

State Tax Matters

The power of knowing. September 15, 2023

Sales/Use/Indirect:

Tennessee: Letter Ruling Explains Taxation of Online Courses Providing Varying Interactive Features

Letter Ruling No. 23-07, Tenn. Dept. of Rev. (9/6/23). In a letter ruling involving an online licensing course that provides customers with pre-recorded audio lectures and written transcripts of the lectures, as well as an online exam guide course that provides customers with text-based lessons and practice exams, the Tennessee Department of Revenue (Department) concluded that such courses are subject to Tennessee sales and use tax as remotely accessed computer software and that the addition of a "live chat" feature in these situations did not alter the taxability of these transactions. The letter ruling also concludes that a course textbook available as a "downloadable PDF" is not subject to Tennessee sales and use tax because textbooks are not subject to sales and use tax under Tennessee law whether in digital or physical form. Regarding a proposed mortgage loan originating "hybrid" course offering some live instruction and some online aspects for quizzes and exams, the letter ruling concludes that the "self-paced course" would be considered computer software subject to Tennessee sales and use tax under a true object analysis. Please contact us with any questions.

URL: https://www.tn.gov/content/dam/tn/revenue/documents/rulings/sales/23-07.pdf

Doug Nagode (Atlanta)
 Managing Director
 Deloitte Tax LLP
 dnagode@deloitte.com

Liudmila Wilhelm (Atlanta) Senior Manager Deloitte Tax LLP lwilhelm@deloitte.com Joe Garrett (Birmingham)
Managing Director
Deloitte Tax LLP
jogarrett@deloitte.com

This communication contains general information only, and none of Deloitte Touche Tohmatsu Limited ("DTTL"), its global network of member firms or their related entities (collectively, the "Deloitte organization") is, by means of this communication, rendering professional advice or services. Before making any decision or taking any action that may affect your finances or your business, you should consult a qualified professional adviser.

No representations, warranties or undertakings (express or implied) are given as to the accuracy or completeness of the information in this communication, and none of DTTL, its member firms, related entities, employees or agents shall be liable or responsible for any loss or damage whatsoever arising directly or indirectly in connection with any person relying on this communication. DTTL and each of its member firms, and their related entities, are legally separate and independent entities.

About Deloitte

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited ("DTTL"), its global network of member firms, and their related entities (collectively, the "Deloitte organization"). DTTL (also referred to as "Deloitte Global") and each of its member firms and related entities are legally separate and independent entities, which cannot obligate or bind each other in respect of third parties. DTTL and each DTTL member firm and related entity is liable only for its own acts and omissions, and not those of each other. DTTL does not provide services to clients. Please see www.deloitte.com/about to learn more.

Deloitte provides industry-leading audit and assurance, tax and legal, consulting, financial advisory, and risk advisory services to nearly 90% of the Fortune Global 500® and thousands of private companies. Our professionals deliver measurable and lasting results that help reinforce public trust in capital markets, enable clients to transform and thrive, and lead the way toward a stronger economy, a more equitable society and a sustainable world. Building on its 175-plus year history, Deloitte spans more than 150 countries and territories. Learn how Deloitte's approximately 415,000 people worldwide make an impact that matters at www.deloitte.com.