

State Tax Matters

The power of knowing. July 28, 2023

Sales/Use/Indirect:

Ohio: Resale Exemption Does Not Apply to Property Substantially Enhanced After Original Purchase

Case No. 2020-1124, Ohio BTA (7/25/23). In a case involving a business that purchased three automobiles and substantially enhanced them before reselling them, the Ohio Board of Tax Appeals (BTA) held that the business owed Ohio use tax on the three purchases and that Ohio's resale exemption did not apply because, under the facts, the automobiles were fundamentally altered before resale. In doing so, the BTA explained that under state law, when the "purchaser's intent in buying goods or services is to resell them to yet another purchaser without changing the goods or services in any way, the original purchase is not considered a 'retail sale' and is therefore not subject to the sales tax on retail sales." Under the facts, the business owner testified that he substantially changed the automobiles before they were resold, and that the whole purpose of his business was to buy vehicles, pay for performance enhancements to be done, and then resell the cars to customers. Please contact us with any questions.

URL: https://ohio-bta.modria.com/download?BID=1207325

John Hirz (Cleveland)
Senior Manager
Deloitte Tax LLP
jhirz@deloitte.com

This communication contains general information only, and none of Deloitte Touche Tohmatsu Limited ("DTTL"), its global network of member firms or their related entities (collectively, the "Deloitte organization") is, by means of this communication, rendering professional advice or services. Before making any decision or taking any action that may affect your finances or your business, you should consult a qualified professional adviser.

No representations, warranties or undertakings (express or implied) are given as to the accuracy or completeness of the information in this communication, and none of DTTL, its member firms, related entities, employees or agents shall be liable or responsible for any loss or damage whatsoever arising directly or indirectly in connection with any person relying on this communication. DTTL and each of its member firms, and their related entities, are legally separate and independent entities.

About Deloitte

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited ("DTTL"), its global network of member firms, and their related entities (collectively, the "Deloitte organization"). DTTL (also referred to as "Deloitte Global") and each of its member firms and related entities are legally separate and independent entities, which cannot obligate or bind each other in respect of third parties. DTTL and each DTTL member firm and related entity is liable only for its own acts and omissions, and not those of each other. DTTL does not provide services to clients. Please see www.deloitte.com/about to learn more.

Deloitte provides industry-leading audit and assurance, tax and legal, consulting, financial advisory, and risk advisory services to nearly 90% of the Fortune Global 500® and thousands of private companies. Our professionals deliver measurable and lasting results that help reinforce public trust in capital markets, enable clients to transform and thrive, and lead the way toward a stronger economy, a more equitable society and a sustainable world. Building on its 175-plus year history, Deloitte spans more than 150 countries and territories. Learn how Deloitte's approximately 415,000 people worldwide make an impact that matters at www.deloitte.com.