

State Tax Matters The power of knowing. March 17, 2023

Income/Franchise: Florida: Service Providers Must Source Receipts Based on Costs of Performance Sourcing Methodology

Case No. 2020 CA 000435, Fla. Cir. Ct., Leon County (3/1/23). In a case involving primarily out-of-state financial technology service providers, a Florida circuit court (Court) recently held that Florida's corporate income tax administrative rule on sourcing receipts from services, Rule 12C-1.0155(2)(I), F.A.C., requires application of a "cost of performance" sourcing methodology rather than the Florida Department of Revenue's (Department) attempt to impose a "market-based" sourcing methodology on the taxpayers pursuant to a corporate income tax audit. In doing so, the Court referenced a Florida circuit court decision from 2022 that permitted the taxpayer to source the service receipts at issue outside of Florida based on costs of performance [see *State Tax Matters*, Issue 2022-47, for more details on the earlier ruling], and held that the Department's interpretations in this case contradict the plain language of its administrative rule and Florida law. The Court also concluded that the Department's "inconsistent interpretation of its own regulations violates Florida's Taxpayer Bill of Rights, which ensures to all Florida taxpayers the fair and consistent application of tax laws." As such, the Court granted the taxpayers' request for summary judgment reversing the Department's "market-based" sales factor audit assessments and sustaining the taxpayers' costs of performance sourcing methodology. The Court also stated that it will issue a final order in this case at a later date; therefore, this decision may not be final. Please contact us with any questions.

URL: https://dhub.blob.core.windows.net/dhub/Newsletters/Tax/2022/STM/221202_7.html

- Chris Snider (Miami)
 Managing Director
 Deloitte Tax LLP
 csnider@deloitte.com
 - Ian Lasher (Tampa) Managing Director Deloitte Tax LLP ilasher@deloitte.com

Jessica Huber-Broege (Tampa) Partner Deloitte Tax LLP jhuberbroege@deloitte.com

Ben Jablow (Tampa) Manager Deloitte Tax LLP bjablow@deloitte.com

Page 1 of 2

This communication contains general information only, and none of Deloitte Touche Tohmatsu Limited ("DTTL"), its global network of member firms or their related entities (collectively, the "Deloitte organization") is, by means of this communication, rendering professional advice or services. Before making any decision or taking any action that may affect your finances or your business, you should consult a qualified professional adviser.

No representations, warranties or undertakings (express or implied) are given as to the accuracy or completeness of the information in this communication, and none of DTTL, its member firms, related entities, employees or agents shall be liable or responsible for any loss or damage whatsoever arising directly or indirectly in connection with any person relying on this communication. DTTL and each of its member firms, and their related entities, are legally separate and independent entities.

About Deloitte

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited ("DTTL"), its global network of member firms, and their related entities (collectively, the "Deloitte organization"). DTTL (also referred to as "Deloitte Global") and each of its member firms and related entities are legally separate and independent entities, which cannot obligate or bind each other in respect of third parties. DTTL and each DTTL member firm and related entity is liable only for its own acts and omissions, and not those of each other. DTTL does not provide services to clients. Please see www.deloitte.com/about to learn more.

Deloitte provides industry-leading audit and assurance, tax and legal, consulting, financial advisory, and risk advisory services to nearly 90% of the Fortune Global 500[®] and thousands of private companies. Our professionals deliver measurable and lasting results that help reinforce public trust in capital markets, enable clients to transform and thrive, and lead the way toward a stronger economy, a more equitable society and a sustainable world. Building on its 175-plus year history, Deloitte spans more than 150 countries and territories. Learn how Deloitte's approximately 415,000 people worldwide make an impact that matters at www.deloitte.com.