

State Tax Matters

The power of knowing. November 11, 2022

Sales/Use/Indirect:

Colorado: Sale and Redemption of Streaming Company's Platform Credits Deemed Not Taxable

Private Letter Ruling PLR 22-005, Colo. Dept. of Rev. (7/22/22). In a private letter ruling involving a company that offers video streaming services on an internet-based platform, the Colorado Department of Revenue (Department) held that neither the company's sales of certain "platform credits," nor their subsequent redemption by viewers, are subject to Colorado sales tax under the provided facts. In doing so, the Department explained that while the platform credits are not denominated in dollars, they are "akin to gift cards" (i.e., their purchase evidences the right of a viewer to receive, and the agreement of the company to provide, certain benefits and rewards when the purchaser chooses to redeem them) and thus their sale and purchase do not constitute the taxable sale of tangible personal property. Moreover, the Department explained that a viewer's redemption of the platform credits is not subject to Colorado sales tax because the credits are not being used to acquire taxable tangible personal property or an enumerated taxable service (i.e., the viewer is primarily receiving the service of having their chat message emphasized to the streamer and other viewers on the platform, which is not explicitly subject to Colorado sales tax under state law). According to the Department, to the extent the platform credits compensate the streamer, "their redemption is in the nature of a non-taxable gratuity." Lastly, the Department noted that while Colorado taxes digital goods, computer software that is delivered to the purchaser electronically is explicitly excluded from taxation; therefore, even when used to purchase certain third-party enhancements in some instances, the platform credits here are not being used to acquire taxable tangible personal property or services. Please contact us with any questions.

URL: https://tax.colorado.gov/sites/tax/files/documents/PLR-22-005.pdf

Lance Williams (Denver)
 Tax Managing Director
 Deloitte Tax LLP
 lancwilliams@deloitte.com

Metisse Lutz (Denver)
Tax Senior Manager
Deloitte Tax LLP
mlutz@deloitte.com

Jeff Maxwell (Denver)
Tax Senior Manager
Deloitte Tax LLP
jemaxwell@deloitte.com

Mikaela Neumuller (Denver) Tax Manager Deloitte Tax LLP mneumuller@deloitte.com

This document contains general information only and Deloitte is not, by means of this document, rendering accounting, business, financial, investment, legal, tax, or other professional advice or services. This document is not a substitute for such professional advice or services, nor should it be used as a basis for any decision or action that may affect your business. Before making any decision or taking any action that may affect your business, you should consult a qualified professional advisor. Deloitte shall not be responsible for any loss sustained by any person who relies on this document.

About Deloitte

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited ("DTTL"), its global network of member firms, and their related entities (collectively, the "Deloitte organization"). DTTL (also referred to as "Deloitte Global") and each of its member firms and related entities are legally separate and independent entities, which cannot obligate or bind each other in respect of third parties. DTTL and each DTTL member firm and related entity is liable only for its own acts and omissions, and not those of each other. DTTL does not provide services to clients. Please see www.deloitte.com/about to learn more.